

## Direct ROI \$ Worksheet

1. Role/Process: \_\_\_\_\_

2. Annual gain/income from individual/process (follow steps to calculate below)

a. Billable patients/services each day: # \_\_\_\_\_

b. Daily revenue (calculate below)

Service codes	Revenue per code	# Patients/services per code	Total

**Total daily revenue/gain = \$** \_\_\_\_\_

c. Monthly revenue (calculate below)

**# Days per month provider works x Total daily revenue/gain = \$** \_\_\_\_\_

d. Annual revenue (calculate below)

**Total monthly revenue x 12 = \$** \_\_\_\_\_

3. Cost for provider (annual compensation and benefits): \_\_\_\_\_ **\$** \_\_\_\_\_

4. Calculate direct ROI \$ (use formula below)

$$\frac{\text{gain from individual/process} - \text{cost of individual/process}}{\text{cost of individual/process}} \times 100 = \text{\% of ROI}$$

$$\frac{\$ \quad - \quad \$}{\$} \times 100 = \text{\% of ROI}$$

5. Review results and evaluate:

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