

## **2024 PBGH Sponsorship Prospectus**



#### **About PBGH**

The Purchaser Business Group on Health (PBGH) is a nonprofit coalition representing 40 private employers and public purchasers across the U.S. that collectively spend \$350 billion annually purchasing health care services for more than 21 million Americans. PBGH has a 35-year track record of incubating and scaling new, disruptive, operational programs that lower health care costs and increase quality.

#### **PBGH Member List**

Activision Blizzard Gap, Inc. Rivian

Amazon GE Appliances Robert Half International

Apple Geico Salesforce

The Boeing Company Hewlett Packard Enterprise San Francisco Health Service

CalPERS Intel Corporation System

Caltech JPMorgan Chase & Co. Stanford University

Chevron Corporation King County, WA Tailored Brands, Inc.

Cisco Systems Levi Strauss Tesla Motors

City and County of Denver Microsoft The Wonderful Company

City of Colorado Springs Netflix University of California

Costco NextEra Energy Walmart

Covered California Pacific Gas & Electric Washington State Health

CSAA Insurance Services LLC Pitney Bowes Benefits Exchange

eBay Qualcomm, Inc. Washington State Health

Care Authority

# PBGH Maternal Health and Birth Equity Summit (New Opportunity!)

**Date:** September 18, 2024 **Location:** Denver, Colorado

Anticipated Attendance: 100+ individuals (open to

PBGH members and invited business/health care leaders)

This summit will bring together employers, public purchasers, providers, plans, patients, and government agencies to discuss strategies to address maternal morbidity and mortality, eliminate disparities and improve birth outcomes. This event is a call to action. Attendees will walk away with clear steps that they can take (both individually and collectively) to positively impact the future state of U.S. maternity care.





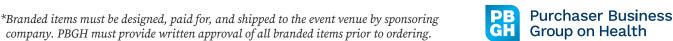
#### **Sponsorship Benefits**

#### (Included in Sponsorship Tiers Below)

- · Company description, contact information and logo included in attendee packets.
- · Company logo included on event webpage.
- · Company logo on event marketing emails.
- Company logo on sponsorship signage near registration desk at event.
- Company recognition during event opening and closing remarks.
- · Company logo displayed on rotating slide deck during event transitions.
- · List of attendee names and organizations.
- · Preferred notification for future PBGH sponsorship opportunities.

#### Diamond (\$50,000)

- Four sponsor tickets to the summit, including networking breakfast and lunch.
- Four employer client tickets to the summit, including networking breakfast and lunch.
- Invitation to sponsored social activity with PBGH members the evening prior to event.
- Company logo displayed on signage at sponsored social activity location.
- · Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.



#### Platinum (\$30,000)

- Two sponsor tickets to the summit, including networking breakfast and lunch.
- Two employer client tickets to the summit, including networking breakfast and lunch.
- Choose One: Breakfast Sponsor or Luncheon Sponsor
- Company logo displayed on signage during breakfast or luncheon.
- Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Gold (\$15,000)

- One sponsor ticket to the summit, including networking breakfast and lunch.
- One employer client ticket to the summit, including networking breakfast and lunch.
- Choose One: Networking Break #1 Sponsor or Networking Break #2 Sponsor.
- Company logo displayed on signage during networking break.
- Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Silver (\$10,000) - Limited Remaining

- One sponsor ticket to the summit, including networking breakfast and lunch.
- One employer client ticket to the summit, including networking breakfast and lunch.
- Choose One: Welcome Bag Sponsor, Lanyard Sponsor, Wifi Sponsor, Hand Sanitizer Sponsor, Notepad Sponsor <u>or</u> Pen Sponsor
- Company logo featured prominently on item of choice or wifi signage, included at attendee seats.
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Bronze (\$5,000) - Limited Remaining

- One sponsor ticket to the summit, including networking breakfast and lunch.
- One employer client ticket to the summit, including networking breakfast and lunch.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.



#### **PBGH Annual Summit**

**Date:** December 11, 2024 **Location:** Austin, Texas

**Anticipated Attendance:** 100+ individuals (open to PBGH members and invited business/health care leaders)

PBGH's Annual Summit brings together the country's top employer, public purchaser, and health care leaders for a half-day event featuring national keynote speakers and actionable panels to discuss ambitious goals centered on advancing quality, driving affordability, and fostering equity in health care. Through the annual award process and reception, PBGH also recognizes innovative employers and public purchasers that are reimagining the status quo to achieve their health care and benefits moonshots.





#### Sponsorship Benefits (Included in Sponsorship Tiers Below)

- Company description, contact information and logo included in attendee packets.
- · Company logo included on event webpage.
- Company logo on event marketing emails.
- Company logo on sponsorship signage near registration desk at event.
- Company recognition during event opening and closing remarks.
- Company logo displayed on rotating slide deck during event transitions.
- List of attendee names and organizations.
- Preferred notification for future PBGH sponsorship opportunities.

#### Diamond (\$50,000)

- Four sponsor tickets to PBGH Annual Summit and networking reception.
- Four employer client tickets to PBGH Annual Summit and networking reception.
- Invitation to sponsored social activity with PBGH members the evening prior to event.
- Company logo displayed on signage at sponsored social activity location.
- Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.



#### Platinum (\$30,000) - **SOLD OUT**

- Two sponsor tickets to PBGH Annual Summit and networking reception.
- · Two employer client tickets to PBGH Annual Summit and networking reception.
- Sponsored high-top cocktail table at networking reception.
- Company logo displayed on signage at networking reception location.
- Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Gold (\$15,000) - **SOLD OUT**

- One sponsor ticket to PBGH Annual Summit and networking reception.
- One employer client ticket to PBGH Annual Summit and networking reception.
- Choose One: PBGH Member Luncheon Sponsor or Networking Break Sponsor
- Company logo displayed on signage during member luncheon or networking break.
- Sponsored activity listed on event agenda.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Silver (\$10,000) - **SOLD OUT**

- One sponsor ticket to PBGH Annual Summit and networking reception.
- One employer client ticket to PBGH Annual Summit and networking reception.
- Choose One: Welcome Bag Sponsor, Lanyard Sponsor, Wifi Sponsor, Hand Sanitizer Sponsor, Notepad Sponsor <u>or</u> Pen Sponsor
- Company logo featured prominently on item of choice or wifi signage, included at attendee seats.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

#### Bronze (\$5,000) - **SOLD OUT**

- One sponsor ticket to PBGH Annual Summit and networking reception.
- One employer client ticket to PBGH Annual Summit and networking reception.
- Opportunity to include branded giveaway item or handout in attendee welcome bag.\*
- Additional marketing benefits outlined in "Sponsorship Benefits" section above.

<sup>\*</sup>Branded items must be designed, paid for, and shipped to the event venue by sponsoring company. PBGH must provide written approval of all branded items prior to ordering.



#### **PBGH Moonshot Supporters (New Opportunity!)**

PBGH members have established an ambitious five-year strategy focused on making care affordable, improving health and well-being and eliminating health disparities and inequities. Through this new annual sponsorship opportunity, innovative health care organizations are invited to support key initiatives to make these moonshot goals a reality, including practical strategies to address advanced primary care, maternal health and birth equity, fiduciary prudence, mental health and community health and well-being.



#### **Moonshot Supporter Benefits (\$75,000)**

- Annual 1:1 meeting with a member of the PBGH leadership team to discuss member trends and purchaser priorities.
- · Organization listed on PBGH website.
- One featured article, research study or resource in PBGH newsletter annually (educational in nature, not intended as B2B sales).
- · Company logo included in annual PBGH Moonshot Award summary report.
- Recognition during annual PBGH Member Retreat via attendee packets, slides, signage and branded welcome bag item.\*
- Two complimentary supporter tickets and two complimentary employer client tickets to the PBGH Annual Summit and Networking Reception.
- Recognition during PBGH Annual Summit via attendee packets, slides, signage and branded welcome bag item.\*
- 20% discount off additional PBGH event sponsorship opportunities throughout the year.
- 50% discount off one PBGH membership for an employer or public purchaser client. Good for one year. Client must meet membership eligibility criteria and not be an existing PBGH member.



<sup>\*</sup>Branded items must be designed, paid for, and shipped to the event venue by sponsoring company. PBGH must provide written approval of all branded items prior to ordering.

### **PBGH Summit Sponsorship Agreement**

**Logistical Contact** 

Please submit completed form with a copy of your company's logo to Lauren Remspecher at <a href="mailto:lremspecher@pbgh.org">lremspecher@pbgh.org</a>.

Name	
Email Address	Phone Number
Sponsor Details	
Please outline the information below as it should appear in the event spon	sorship packet distributed to event attendees.
Company Name	
Company Description (100 words or less)	
Company Website	
Company website	
Representative Name	
Demonstration Wills	
Representative Title	
Representative Phone Number	
Representative Email Address	



## **Sponsor Details**

### Moonshot Annual Sponsorship (\$75,000)    PBGH Member Retreat (June 2024)   Platinum (\$15,000)
Platinum (\$15,000)  Gold (\$10,000)  Bronze (\$2,500)  PBGH Maternity Summit (September 2024)  Diamond (\$50,000)  Platinum (\$30,000)  Bronze (\$5,000)  Bronze (\$5,000)
Platinum (\$15,000)  Gold (\$10,000)  Bronze (\$2,500)  PBGH Maternity Summit (September 2024)  Diamond (\$50,000)  Platinum (\$30,000)  Bronze (\$5,000)  Bronze (\$5,000)
Gold (\$10,000)  Bronze (\$2,500)  PBGH Maternity Summit (September 2024)  Diamond (\$50,000)  Silver (\$10,000)  Bronze (\$5,000)
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Diamond (\$50,000)  Platinum (\$30,000)  Bronze (\$5,000)
Platinum (\$30,000) Bronze (\$5,000)
Gold (\$15,000)
PBGH Annual Summit (December 2024)
Diamond (\$50,000) Silver (\$10,000)
Platinum (\$30,000) Bronze (\$5,000)
Gold (\$15,000)
Please indicate sponsorship selection or specific restrictions:
Signature Date

Please submit completed form with a copy of your company's logo to Lauren Remspecher at <a href="mailto:lremspecher@pbgh.org">lremspecher@pbgh.org</a>.

PB Purchaser Business Group on Health